

Conference Sponsorship & Exhibition Opportunities

Stamford Plaza Sydney Airport Hotel
Sunday 9 to Wednesday 12 August 2020

Please note all prices are GST inclusive

Sponsorship & Exhibition Opportunities

Overview

The API PowerChem conference is the pre-eminent power station chemistry conference, exhibition and training course in the southern hemisphere. The API is proud to be able to offer to the energy industry this biennial event for power station chemists and their suppliers.

The primary aim of the conference is to provide up-to-date professional development for those working in the industry as well as those associated with it. The format of the conference will allow close interaction between speakers, presenters, exhibitors and delegates, with a number of training courses also available. We anticipate 80 - 100 delegates.

The program and events are well supported by experts and eminent speakers from Australia and around the world.

PowerChem Conference 2020 will be held at Stamford Plaza Sydney Airport Hotel. Sunday 9 to Wednesday 12 August 2020.

PowerChem Conference 2018 received excellent feedback from delegates, exhibitors and sponsors alike.

Sponsors were provided with an invaluable opportunity to network with key decision-makers, whilst delegates relished the opportunity to be presented with the latest products and services available to them.

The conference program includes plenary sessions as well as a panel discussion on specialised topics. An exhibition runs parallel to the conference, with all morning/afternoon and lunch refreshments focused around the exhibition area to encourage delegates to visit all booths.

BOOK YOUR SPONSORSHIP OR EXHIBITION PACKAGE NOW

Contact Kirsten Pain - kirsten pain@api.edu.au or ph: 0422 419 343



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Sponsorship Opportunities

A number of sponsorship options are available. Each option may be taken individually or combined to increase exposure. If you wish to be a sponsor but none of the options listed suit your requirements, please contact Kirsten Pain on phone +61 (0)422 419 343 or email kirsten.pain@api.edu.au.

Gold Sponsor (Dinner) \$15,500

Sponsorship of this item includes:

- Company name and logo displayed
 - » on all promotional material
 - » in sponsor acknowledgement slides shown during the conference
 - » on holding slides during the conference
 - » on conference website page [with link to sponsor website]
- Opportunity to display banners in the conference room [pull up banners only; to be provided by the sponsor]
- · One complimentary exhibition booth (including one registration to conference sessions)
- · One complimentary registration to all conference activities
- Acknowledgment in the conference documentation
- An opportunity for a 5 minute address at the conference
- Opportunity to display banners at the Conference Dinner [Monday evening]
- · Two additional guest passes to the Dinner Function
- · Opportunity to send out tailored email to current delegates either week before or week after conference via the API

Silver Sponsorship (Welcome Reception)

SOLD

Sponsorship of this item includes:

- Company name and logo displayed
 - » on all promotional material
 - » in sponsor acknowledgement slides shown during the conference
 - » on conference website page (with link to sponsor website)
- Exclusive sponsorship of the Welcome Function [Sunday evening]
- Opportunity to display banners in the Welcome Reception [pull up banners only; to be provided by the sponsor]
- One complimentary exhibition booth (including one registration to conference sessions)
- Two additional guest passes to the Welcome Function
- Opportunity for brief (2-3 minute) address at the Welcome Function
- Acknowledgment in the conference documentation

Bronze Sponsorship (Cocktail Hour - Tuesday)

\$6,600

Sponsorship of this item includes:

- Company name and logo displayed
 - » on all promotional material
 - » in sponsor acknowledgement slides shown during the conference
 - » on conference website page (with link to sponsor website)
- Opportunity for the sponsor's own signage or banners to be placed in appropriate positions in the exhibition during Cocktail Hour.
- One complimentary exhibition booth (including one registration to Conference sessions)
- Acknowledgment in the conference documentation
- Opportunity for a brief (2-3 minute) address during the one hour Cocktail Function on Tuesday evening in Exhibition space



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Sponsorship Opportunities (Continued)

USB Flash Drives \$5,500

This item offers lasting branding to the sponsor on an item that will be used regularly by delegates during and after the conference. Sponsorship of this item includes:

- · acknowledgement in the conference documentation
- company logo printed on a 2GB (or larger) USB flash drive
- · company logo included in sponsor acknowledgement slides during the conference

Conference tote bag \$4,000

Company logo printed on satchel (one colour single placement)

Sponsorship of this item includes:

- · acknowledgement in the conference documentation
- one piece of promotional literature in the conference satchel
- · company logo included in sponsor acknowledgement slides during the conference

Coffee Cart \$4,000

Host one coffee cart throughout duration of conference for delegates to use during refreshment breaks.

Sponsorship of this item includes:

- · acknowledgement in the conference documentation
- one coffee cart on conference exhibition floor for duration of conference (to be used during refreshment breaks)
- opportunity to provide branded coffee cups, branded t-shirt/cap for barista to wear on-site
- sponsor may provide free standing banners which will be positioned near the coffee cart
- · company logo included in sponsor acknowledgment slides during the conference

Learning Journal / Conference Handbook

\$3,000

A4 conference Learning Journal / conference handbook bound and over-printed with company logo and/or message on all pages Sponsorship of this item includes:

- · acknowledgement in the conference documentation
- · company logo included in sponsor acknowledgement slides during the conference



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Sponsorship Opportunities (Continued)

Conference Pads \$3,000

A4 conference pad over-printed with company logo and/or message on all pages

Sponsorship of this item includes:

- acknowledgement in the conference documentation
- · company logo included in sponsor acknowledgement slides during the conference

Name Badges &/or Lanyards

\$2,300

All delegates will be issued with a name badge and lanyard to be worn for the duration of the conference.

Sponsorship of this item includes:

- · Company logo printed on name badge or lanyard
- acknowledgement in conference documentation
- company logo printed on both namebadge and lanyard

Conference Pens \$2,000

Company logo / name detailed on conference pen

Sponsorship of this item includes:

- · acknowledgement in the conference documentation
- company logo included in sponsor acknowledgement slides during the conference

Lunch [Monday or Tuesday]

\$1,650

Sponsorship of this item includes:

- opportunity to display promotional material during the sponsored lunch
- acknowledgement in conference documentation

Morning/Afternoon Tea [5]

\$800 each

There is a total of 5 morning/afternoon tea breaks during the conference -Monday am/pm, Tuesday am/pm, Wednesday am only. Sponsorship of this item includes:

- · opportunity to display promotional material during the sponsored coffee/tea breaks
- acknowledgement in conference documentation



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Exhibition Opportunities

TRADE EXHIBITION: Exhibitors Package

Display - all day Monday & Tuesday and Wednesday until midday. (Set up on Sunday afternoon.)

Exhibitor Package \$3,500

The conference program and exhibition space has been designed to offer exhibitors maximum networking opportunity with conference delegates. Morning tea, afternoon tea and lunch on both Monday and Tuesday, and morning tea on Wednesday will be served in the exhibition display area.

The exhibition package generally includes*:

- Shell scheme display stand (approximately: 2.5 m x 2.5 m)
- Company name on fascia signage (approximately: 30cm high)
- 2 x 150 watt spotlight per booth mounted on light track inside fascia
- 1 x general-purpose (4 amp) power point per booth
- Trestle table and two chairs (additional furniture, equipment or telephone lines can be arranged at the exhibitor's own expense)
- Acknowledgement in the conference documentation
- One complimentary registration to all conference activities. Additional 'booth only' passes can be purchased

Note: Some booths will not have an end wall unless specifically requested.

* Subject to exhibitor build provider confirmation

General Exhibition Information - Terms and Conditions

- Additional exhibition staff must purchase an Exhibition Staff Pass at the cost of \$600 per person. This price includes morning and afternoon tea refreshments and lunch daily but does not include access to conference sessions or social functions. (Tickets for social functions can be purchased separately).
- If additional exhibition staff wish to attend sessions they must register as a conference delegate and pay the appropriate registration fee. A 50% deposit is required to confirm the booking, the remaining amount to be paid 60 days prior to the event.
- Exhibitor booths are allocated on receipt of payment however, the organisers reserve the right to change the layout and allocation should the need arise in the lead up to the conference. Exhibitors will be notified if this becomes necessary.
- In the event of cancellation sponsors and exhibitors are requested to inform The Australian Power Institute in writing. Unless the sponsored item or exhibition space can be resold, the organisers reserve the right to retain any monies paid.
- Sponsors and exhibitors are liable for any damage they cause to the venue and/or the exhibition booths. The organiser is not liable for damage s or loss to sponsor or exhibitors' property. Exhibitors must be adequately covered for Public and ProducLiability Insurance. It is the responsibility of the exhibitor to arrange appropriate insurance for items within their exhibition.
- Exhibitors will have access for set-up from 4pm* on Sunday (to be confirmed).
- Booth choice will be on a first come first served basis when floorplan is available.







Previous Conference Exhibitors

API PowerChem 2020, Sydney, NSW

Please complete email to kirsten.pain@api.edu.au

| General Details | | | | The Australian |
|---|---|--------------------|--------------------------------------|------------------|
| Contact Name | | | | Power Institute |
| Address: | | | | |
| Position: | | | | |
| Organisation | | | | |
| Phone: | | Mobi | le: | |
| Email: | | | | |
| Sponsorship or Exhibition cho | ice: | | | |
| I agree to the Sponsorship and Exhibi | tor Conditions and req | uest the following | ; (all prices include GST) | |
| Gold Sponsor | \$15,500 | | Exhibitor Package | \$3,500* |
| Silver Sponsor-SOLD | \$10,500 | | Lunch^ | \$1,650 |
| ☐ Bronze Sponsor | \$ 6,600 | | Morning/Afternoon Tea ^ | \$ 800 |
| USB Flash Drives | \$ 5,500 | | Learning Journal | \$3,000 |
| ☐ Conference Tote Bags | \$ 4,000 | | Conference Pads | \$3,000 |
| Coffee Cart | \$ 4,000 | | Conference Pens | \$2,000 |
| Lanyard/Name badges | \$ 2,300 | | ^Preferred day / time | |
| Exhibitor Staff Pass (inclusive of GST *Additional Pass/es | | des morning/afte | noon tea & lunch but not conference | e sessions) |
| Booth Location Preference Booths will be allocated on a "first | t come, first served" | basis when floo | rplan is available and after receipt | of the deposit. |
| Payment Details | | | | |
| I authorise payment for: \$ | | | | |
| Please note: A 50% deposit is requir Please note: all prices include 10% services. To avoid this fee, we reco | % GST. *All credit care ommend paying via D | d payments will | incur a 1.95% processing fee char | rged by merchant |
| included on your invoice. Please | invoice me | | | |
| Please charge the following credit | card: Ma | stercard | Visa Amex | |
| Card number | | | Expiry date/ | CCV No |
| Signature | | Card | lholder name | |
| (credit card payment not valid withou | t signature) | | (Please print) | , D |

Sponsorship Terms & Conditions:

A 50% deposit is required to confirm the booking, the remaining amount to be paid 60 days prior to the event (9 June 2020). In the event of cancellation sponsors are requested to inform Kirsten Pain in writing. Unless the sponsored item can be resold, the organisers reserve the right to retain any monies paid. Sponsors are liable for any damage they cause to the venue. Promotional activity must not impinge on or directly interfere with any other sponsor or exhibitor.

ABN 48 111 280 178
Contact: Kirsten Pain
Event Manager
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Ph: 0422 419 343